

Client Accomplishment – Allyson Kreycik

By: Robert W. Anctil, Esq.

Perkins & Anctil (P&A) is proud to acknowledge our client and friend Allyson Kreycik, Senior Vice President of mortgage lending at Guaranteed Rate for her recognition as the 2019 recipient of the Guaranteed Rate Foundation's Ambassador Award. Allyson is a longtime member of the company's Chairman's Circle and President's Circle. Ranking among the Scotsman Guide's Top 100 Loan Originators and Mortgage Executive Magazine's Top 1 Percent since 2013, Allyson closes over \$100 million in sales year after year through referrals alone.



Allyson attends to each of her clients herself, taking time to understand their individual financial history and mindset. With 17 years of experience, she is well equipped to handle the nuances of even the most complicated transactions. “Sometimes we have to get creative in how we structure loans,” she says, and it is that “outside of the box” thinking that makes Allyson so effective for her clients. Her strength lies in her ability to know what is possible at the early stages of the transaction.

Rob Anctil, Managing Partner of P&A, frequently relies upon Allyson's expertise for assisting his developer clients in the financing of new construction condominium development loans. The regulations created by Fannie Mae and Freddie Mac are in a constant state of change, and it can be challenging for clients to keep up. At P&A we do our best to provide developers of new construction condominium projects with as much flexibility as possible. The flexibility sought by developers does not always square neatly with the rules imposed by governmental lending regulations. While this can present an obstacle for some buyers, we have found that with Allyson's assistance, we are usually able to bring the transaction together and close on terms that satisfy all parties. Simply put if they say it can get done, Allyson will find a way to get done.

Allyson has earned a reputation as a premier new construction condominium lending specialist. All parties to a transaction know that they will be kept aware of the process of the loan approval and what to expect along the way. Allyson proudly states: “In the end, providing customers the highest levels of customer service - treating them honestly and being available is the key to making the process of obtaining a home loan a happy one!”

We congratulate Allyson on her accomplishments and look forward to working with Allyson on many successful new construction projects in the future.